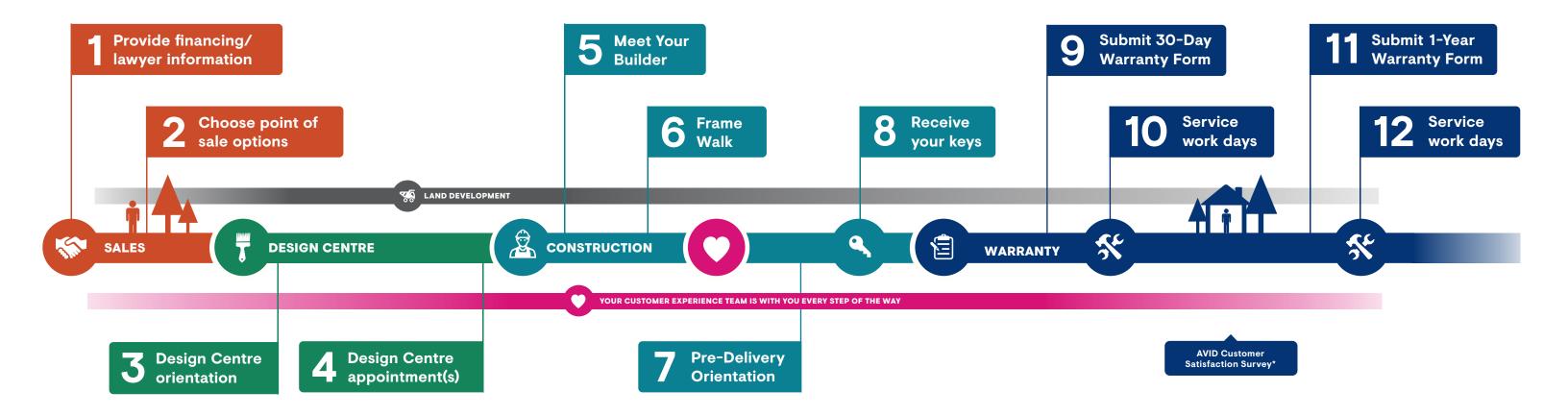
# **Minto Homeowner Journey**

**FREEHOLD** 





#### SALES

Final sales agreement

- Provide financing/lawyer information
  To coordinate your closing and finalize the sale, we need
  your financing information. Our Sales Representatives require
  up-to-date contact information and notifications of any
  changes for the lawyer facilitating your closing.
- Choose point of sale options (if applicable)
  Depending on the construction stage and type of home,
  you may have the opportunity to choose some options
  with your Sales Representative.

## DESIGN CENTRE

Design selections

Preparing for Design appointments

Prepare for your upcoming selection appointment by browsing our digital resources and keeping a file of interior spaces that

inspire you. Learn about selection payment options.

Design Centre appointment(s)

Your Design Consultant will help you to understand the value of the features in your home, and choose design selections and finishes that are suitable to your lifestyle and current design trends. Depending on our construction schedule, we will reach out to you at the right time to schedule your appointment with your dedicated Design Consultant.

#### LAND DEVELOPMENT

Community design, utility installation, road construction, street trees

- Final municipal approvals for your community are either complete or in the process of being finalized
- · Underground services are being installed
- · Roads are being constructed
- Infrastructure for utilities (telephone, cable, electricity and natural gas) are being installed.

#### CONSTRUCTION

Foundation, framing, finishing, key handover

- Meet Your Builder

  Be introduced to the Construction team members responsible for building your specific home. They become your Construction contact as you continue through the journey.
- Frame Walk appointment
  A construction team member will guide you through your home during construction, once the mechanical and electrical are complete, and prior to the drywall being installed.
  - Pre-Delivery Orientation

    Sometime within the last two weeks before you receive your keys, a member of the Construction team will lead you through a demonstration of your nearly completed home's features and systems, providing you with an opportunity to identify any items needing to be addressed.
- Receive your keys on your occupancy/closing!
  You will likely receive your keys in the late afternoon, so we always
  advise that your moving day should take place either in the evening
  or the next day.

#### WARRANTY

Your warranty service team

- Submit your 30-Day Warranty Form

  As part of your new home warranty, within 30 days of occupancy/
  closing, if you feel you have any outstanding items to be addressed in your home, you may submit a 30-Day Form to Tarion and Minto Warranty. Your Warranty Team will then reach out to you to arrange any follow-up inspections or repair days with you. This appointment will take place during regular business hours.
- After reviewing your 30-Day Warranty Form, we will schedule as few work days as possible to address any items in your home.

  We strive to address any matters before the 3 month anniversary of your move-in day.
- Complete your 1-Year Warranty Form
  You have the opportunity to identify any concerns with your home one year after you've taken possession.

#### Service work days (if required)

After reviewing your 1-Year Warranty Form, we will schedule as few work days as possible to address any items in your home. We strive to address these matters within 6-8 weeks of receiving your 1-Year Warranty Form.

#### \* Customer Satisfaction Survey

Minto's commitment to our customers doesn't end when you move into your new home. One of the best ways we can gauge our performance and strive to always be better is through customer satisfaction surveys. You will receive a survey 60 days after your occupancy/closing date, from our third-party customer research company, AVID Ratings, asking about your experience with Minto. We value your opinion and look forward to receiving your feedback.

\*Depending on the stage of construction of your new home, some of these steps may or may not be applicable.

# **Questions?**



Your Customer Experience Team is your first point of contact:



**Customer Experience Coordinator** 

## 416-596-3456 customerexperienceteam@minto.com

Your go-to contact, information source, and all-around guide who will address any questions or connect you to the right person at anytime during your journey towards home ownership.

#### Ask this expert about:

- The next steps in your home buying journey
- Your new community
- The status of your home
- How to update your contact information
- Utility information
- · Your new civic address
- Any questions or concerns at anytime!



### The My Minto Home App

homeowner.minto.com

The My Minto Home app gives you 24/7 access to a rich resource centre throughout your entire journey as a homeowner. **Available online and offline!** 

#### Search through:

- Homeowner resources
- · A library of informative videos
- Answers to frequently-asked-questions
- · Articles, guides and community information

# Along your Minto Journey you will also meet:



### Sales Representative

Your expert on the sale and closing of your home.

#### Ask this expert about:

- Your Agreement of Purchase & Sale (APS)
- Exterior colour package (on Single Family Homes)
- · Your deposits/banking information or mortgage approval
- Providing your lawyer's information



### Design Consultant

Your guide and expert when it comes to personalizing your home from our menu of selections and additional investments, who will consider everything from your lifestyle to your budget.

#### Ask this expert about:

- · Design Centre orientation and browsing
- Changes to your Design Centre selection appointments
- · Our included finishes and optional upgrades
- · Additional investments pricing and payment terms
- · Questions about your selections



### Construction Team

During the construction phase of your home owning journey, you will meet the construction team lead responsible for building your specific home.

#### Ask this expert about:

- · How your home is constructed
- · What sustainability features are built into your home
- · Any technical questions you may have



## Warranty Team

Once you receive your keys, our new home warranty experts are there to support you and address any warranty items or answer questions about home maintenance and operation.

#### Ask this expert about:

- Your Pre-Delivery Orientation
- The warranty on your home
- Your 30-Day Inspection
- Your Annual Inspection
- · Questions about Tarion